



Channel Partner Program

THE MOST
**HIGHLY
INCENTIVIZED,
NO NON-SENSE,
ALL THRILLER AND
NO FILLER
PARTNER PROGRAM
ON THE PLANET.**

Lume is your go-to cloud channel partner. We are **channel-centric** to the core! We understand how to navigate complex channel deals, serve as an extension of your team, provide the right solutions and deliver superior service all parties involved.

The 'No BS' Approach

Let's be honest: we're both here to make money. If you're not making money, we're not making money. Everything we do is aimed at helping our Partners grow and simplifying the sales process.

It's All About the Channel

We are a 'Channel First' organization. We never compete with our Channel Partners. We focus on providing you with the solutions, training, tools and support you need to win opportunities and acquire new customers.

Keep It Simple

We believe in making everything as simple as possible. We know that good Partners come in all shapes in sizes. Our program is designed to focus more on the solutions and opportunities rather than the traditional and bloated prerequisites found in other programs.

PROGRAM HIGHLIGHTS

- High Commission Structure
- Quarterly Spiffs and Incentives
- Partner Portal Access
- Online Opportunity Registration and Tracking
- Access to Partner Management, Sales and Technical Support
- Joint Marketing Initiatives
- Access to Training Tools, Marketing Resources and Sales Resources
- No Annual Commitments or Minimums to Meet
- **True Evergreen** Commissions

Ready to get started?

Joining the program is quick and easy. Visit lumecloud.com/partners to apply.